

Welcome to Block Talk

Resco Products is excited to introduce you to our very first installment of "Block Talk." Through "Block Talk" we will provide you with news and updates from our world and yours. We will be featuring stories that our Field Service Reps have gathered from around the world. "Block Talk" will provide a forum for us share new ideas and to re-iterate tried and true fundamentals.

Before we begin, I would like touch on a few basic facts about how we manufacture your PACO Cartop blocks. All of our shapes are extruded in one of our various application specific mixes. Most of you are probably familiar with our 18 CT and 19 HS mixes. They are our most common Cartop mixes. However we do have a variety of other mixes should your application require something a little different. For instance, post are usually made out of 20 CT. If thermal shock has been an issue in your plant, perhaps 35 CT would be the best mix for you. If you are firing at higher temperatures than most and have some atmosphere related concerns in your kiln, 40 CT could be the best fit. These are just a few of our mixes. If you have a specific concern, let us know and we'll find the perfect mix for you.



VIADUCT Deck Block Offer Several Advantages

The VIADUCT Deck Block is a relatively new shape that is gaining in popularity for a variety of reasons. Perhaps its greatest advantage is how it naturally lends itself to automated cleaning systems. The VIADUCT's shape facilitates automated car cleaning in two ways:

- 1) Space around legs can be customized to match a lifting system
- 2) Open bottom ensures trash remains behind for your cleaning system

When sand and debris accumulate in the cells of traditional deck block, it adds mass. Also, as block are removed and replaced during cleaning, debris from the cells will spill into the car, and will eventually push your block, leading to costly rebuilds.

With fuel prices on the rise, keeping car mass down is more important than ever. Keeping your cars clean is one of the easiest ways to keep out excess mass. The VIADUCT may be your first step towards reducing the amount of buildup in your kiln cars. They work great off a solid sub-deck or can span piers.

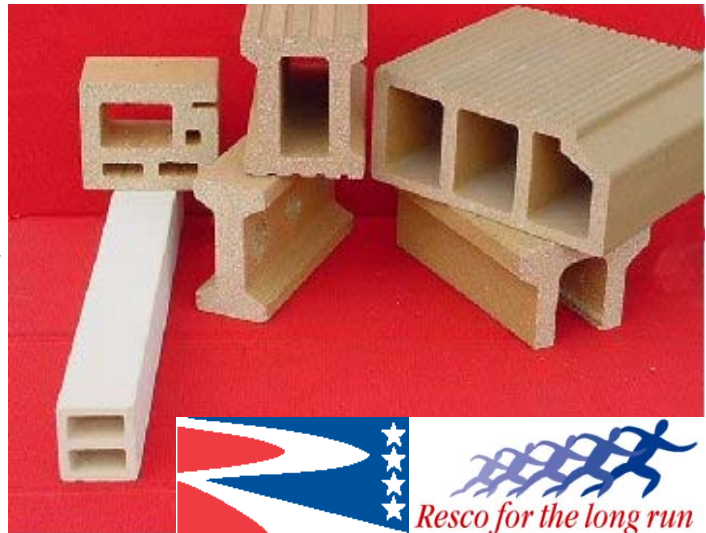
VIADUCT Deck Block come in a variety of sizes and shapes. Let us know your needs and we'll find or create the perfect shape for you.



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Tell Us Your Story and Share Your Success

At Resco Products we want to work with our customers to provide innovative concepts in Car Top shapes and Minerals supply. Have we achieved our goal with you? Don't keep your success a secret! If you share your story with Block Talk, and we use it in our newsletter, we will send you a Resco - "Block Talk" sweatshirt. Even if we don't publish the story we'll still send you a PACO drink coozie for your effort. So smile for the camera and share your successful achievement with the industry.



New PACO 35 Mix Reduces Loss from Excessive Thermal Shock

Within the past few years, firing efficiency issues have exposed kiln cars to increased thermal shock. This most evident in Under-Deck-Fired kilns. The deck block are subjected to the hottest parts of the kiln. As push rates continue to rise, these deck block are exposed to ever increasing thermal shock and elevated under deck temperatures. Several loyal customers who were experiencing this very issue have switched their deck block over to our new PACO 35 Mix.

PACO #35



When this issue was first brought to Resco's attention, we felt this was a problem that was only going to grow as more companies began to increase their thermal efficiency. So our Research & Development Team set out to create a mix that would be able to handle these severe thermal conditions. With PACO 35 Mix, they did just that. Since its creation, PACO 35 Mix has been suggested to several customers who were experiencing abnormal levels of deck-block loss. They have been very pleased with the results. Resco was able to solve the thermal shock issues and restore the life of the deck block back to typical levels.



Cole's Corner

In order to let you know a little more about how our operation works, I would like to tell you a little bit about myself and what I do here. Not only do I edit this newsletter, I am very involved with our design work. Many of you have either spoken with me on the phone, or met me in person as I travel around with our salesmen. I also work closely with our CAD department and Customer Service Representatives. Whether it's something as simple as a new shape or a detailed new design project, it will be up to me to follow it through to completion.



If you want to look at improving your kiln cars, let your salesman know, and I will get involved. Our behind the scenes team will work diligently to provide you with the solutions you need.



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